

**ASG GROUP  
ASX ANNOUNCEMENT  
Wednesday 10<sup>th</sup> February 2010**

**ASG GROUP SECURES \$35 MILLION CONTRACT WITH WESTERN POWER**

**Highlights**

- ASG signs \$35 million contract with WA power utility Western Power
- 5 year contract with 2 x 1 year options
- Contract pipeline at more than \$450 million
- Positioned for strong performance in FY10 and beyond

IT services provider ASG Group (ASX: ASZ) is pleased to announce that it has signed a contract to provide IT services to Western Australian electricity utility Western Power Corporation.

The \$35 million contract is to provide services for an initial 5 year term, with 2 extension options of 1 year each.

Under the terms of the contract, ASG Group will deliver a comprehensive range of services to Western Power including Data Centre facilities, Mid-Range Infrastructure, Network and VoIP Managed Infrastructure Services.

Western Power is responsible for the distribution and transmission of electricity in the South West of Western Australia, connecting electricity to 965,000 homes and businesses each day.

ASG Group Chief Officer Sales and Strategic Operations Murray Rosa said the contract was a significant achievement that highlighted ASG's strong and growing position in the Australian IT marketplace.

"We are very pleased to be selected to provide IT services to one of Western Australia's most critical infrastructure providers," said Mr Rosa.

"This contract win highlights ASG's expertise and capability in providing Infrastructure Managed Services to large scale organisations.

"ASG is recognised as a premier IT service provider in Australia and this new contract demonstrates Western Power's confidence in our expertise, innovation, responsiveness and the high quality of our service offering."

Western Power Chief Information Officer Leigh Sprlyan said he welcomed ASG as a new service provider.

"Western Power has adopted a multi-sourcing strategy, partnering with leading service providers to provide essential IT services to our business," Mr Sprlyan said.

"ASG demonstrated the flexibility and creativity we were seeking to support our IT transformation, in the face of strong competition from other key industry vendors."

ASG is also pleased to announce the launch of a new national Data Centre Facility that will be an essential component of ASG's service offering.

CONTINUES



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The Data Centre is of major strategic importance in positioning ASG as an industry leader in providing services in areas such as Cloud computing, Software as a Service (SaaS), Shared Services and Disaster Recovery. Western Power will be one of the Data Centre's first customers and ASG expects this facility will attract a number of new and existing clients.

"This is an exciting development for ASG and for the industry and we believe it will be a key driver of ASG's revenue growth from both new and existing customers," said Mr Rosa.

ASG continues to assert its presence in the Western Australian market. In addition to the Western Power contract, ASG announced last month a \$23 million contract with the WA Department of Education. ASG's contract pipeline now stands at more than \$450 million.

In addition to organic growth opportunities such as the Data Centre, ASG continues to assess strategic acquisitions to increase its capabilities across key geographic locations. ASG has a successful track record of growth by acquisition and will continue to apply its strict investment criteria to all acquisition decisions.

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